

REACH (RESOURCES FOR EVALUATING, ADOPTING AND CAPITALIZING ON INNOVATIVE HEALTHCARE TECHNOLOGY) PROGRAM AT A GLANCE



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Where Next Happens

- Program is designed to support Ontario healthcare provider organizations in using new methods to procure solutions to their high-priority needs - a process known as “Innovation Procurement”.
- Applications must be led by one or more Ontario public healthcare provider organizations.
 - > Eligible applicants include publicly-funded Family Health Teams, community care providers, long-term care homes, and hospitals.
- Funds will reimburse 95% of total eligible project costs up to a maximum of \$1,000,000.
- Projects are up to 24 months in duration
- OCE will support up to 5 projects

PROGRAM OBJECTIVES



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Support through the REACH program will enable healthcare provider organizations to:

- Effectively identify and procure innovative technologies focused on solving priority system challenges
- Build internal capacity and expertise in applying alternative methods of procurement
- Share knowledge and best practices in innovation procurement with peer organizations
- Be seen as an innovation leader in Ontario and globally

HOW THE PROGRAM WORKS



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Where Next Happens

Through the use of enhanced public sector innovation-based procurement methodologies, health care organizations will be able to develop and implement a preferred procurement process that is intended to identify solutions to their most complex challenges. Recognized public sector innovation-based procurement methodologies include (but are not limited to):

1. Research & Development (R&D) Procurement
2. Innovation Partnership
3. Design Contest
4. Competitive Dialogue
5. Competitive Procedure with Negotiation
6. Innovation Friendly Competitive Process

ELIGIBLE USE OF FUNDS AND ACTIVITIES



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Where Next Happens

- Activities undertaken by an Ontario health care provider organization to:
 - > Design
 - > Develop
 - > Administer a public sector innovation-based procurement process
- These activities can include, staff training, procurement document development and review, facilitation of vendor information sessions, development of agreements and contracts, and knowledge dissemination
- An important and expected use of REACH funds is the engagement of public sector innovation experts and professional services, to assist with the selection of the most appropriate method and to advise the project team through the various stages of their process

NOTE: REACH projects are expected to directly result in the procurement of an innovative product or service by the applicant healthcare provider organization, but REACH funding may NOT be used for the actual purchase transaction.

APPLICATION PROCESS



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One stage application process

1. “Initiate” Application via AccessOCE (Supported by a Business Development Manager)
2. Complete the mandatory sections of the application
 - > Application Information
 - Summary of Proposal for Public Release
 - Project Category
 - > Team Information
 - > Proposal (upload completed application questions)
 - > Use of Funds (source, budget detail and justification)
 - > Supporting documentation (CVs/resumes, LinkedIn and Commitment letter to procure technology post project)
3. “Submit” Application via AccessOCE by 2PM, March 9, 2017

PROGRAM TIMELINES



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Activity	Timeline
Call for Applications	January 20, 2017
Innovation-Based Procurement Workshop	February 23, 2017
REACH Project Development Training	March 3, 2017
Application Submission Deadline	March 9, 2017
Invitation to Present to External Reviewer Panel	March 27, 2017
External Reviewer Panel Meeting	April 20, 2017
Award Notification	May 2017
Public Announcement of Results	June 2017

APPROVED PROJECTS



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Successful applicants will be required to:

- Participate in an educational session regarding the innovation procurement methodologies, to be delivered by Healthcare Supply Chain Network (HSCN)
- Participate in procurement project case study (interviews, document analysis, and observations of project events), conducted by the World Health Innovation Network (WIN)